Social Determinants of Health Quality Guide



Blue Cross, Blue Shield and the Cross and Shield symbols are registered service marks of the Blue Cross Blue Shield Association, an association of independent Blue Cross Blue Shield plans. The following entities, which serve the noted regions, are independent licensees of the Blue Cross Blue Shield Association: Western and Northeastern PA: Highmark Inc. d/b/a Highmark Blue Cross Blue Shield, Highmark Blue Cross Blue Shield Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Blue Cross Blue Shield, Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Blue Cross Blue Shield, Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Blue Cross Blue Shield, Association: Western and Northeastern PA: Highmark Blue Cross Blue Shield, Blue Cross Blue Shie

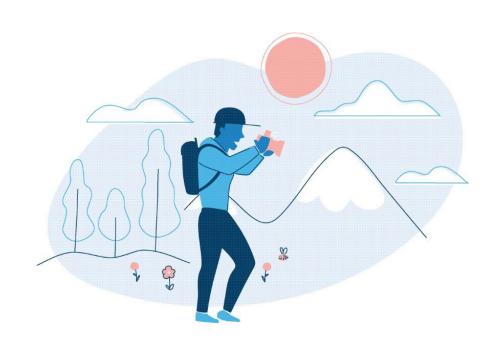
Delaware: Highmark BCBSD Inc. db/a Highmark Blue Cross Blue Shield. West Virginia: Highmark Western NY: Highmark Western and Northeastern New York Inc. db/a Highmark Blue Cross Blue Shield. Northeastern NY: Highmark Western and Northeastern New York Inc. db/a Highmark Blue Cross Blue Shield. Highmark Western and Northeastern New York Inc. db/a Highmark Blue Cross Blue Shield. All references to "Highmark Blue Cross Blue Shield. All references to "Highmark" in this document are references to the Highmark company that is providing the member's health benefits or health benefits or health benefits or how or more of its affiliated Blue companies.

Disclaimer

- This Quality Guide is the property of Highmark. The information contained in this quality guide may be confidential
 and/or proprietary and is not to be distributed to any outside person(s) or entity(ies) without express written consent of
 Highmark.
- Highmark does not recommend particular treatments of healthcare services. This Quality Guide is not intended to be
 a substitute for professional medical advice, diagnosis or treatment. The provider should determine the appropriate
 treatment and follow-up with his or her patient. This Quality Guide is based upon a search of literature: there may be
 other recommendations or suggested practices that may be suitable in the care of patients. Coverage of services is
 subject to the terms of each member's benefit plan. Additionally, state laws and regulations governing health insurance,
 health plans and coverage may apply and will vary from state to state.
- The guidance, best practices and guidelines (referred to as "best practices") provided to you are presented for your consideration and assessment, only. They were selected from among best practices published by various associations and organizations or discussed in studies and articles on the subject. Please assess whether the described best practices are appropriate for you. There are no requirements that you use the best practices, and the best practices are not required for any Highmark program or initiative. Please note that the successful implementation of any program or initiative depends upon many factors and variables. Therefore, Highmark makes no representation with respect to the described best practices and whether the practices will positively impact your reimbursement, value-based payment or performance under a Highmark program or initiative. The best practices are not intended to situate Highmark as a provider of medical services or dictate the diagnosis, care or treatment of patients. Your medical judgment remains independent with respect to all medically necessary care to your patients.

Table of Contents

- I. Introduction to Social Determinants of Health (SDOH)
- II. SDOH Assessment Screening Tools
- III. Integration & Workflow
- IV. Implementation, Monitoring, & Evaluation
- V. Coding
- VI. Resources for Social Needs
- VII. Additional Resources



Introduction to SDOH

Social Factors are Part of a Larger Health Equity Framework

Population Health² is determined by many factors, spanning from biological to societal. Improving population health requires a comprehensive, multisectoral approach to health and healthcare improvement.

Health Equity³ is the state in which every individual has a fair and just opportunity to achieve their health potential.



Social Inequities

Immigration Status

Gender





- ClassRace/EthnicityCorporation & Business
 - Government Agencies
 - Schools
- Sexual Orientation
 Laws & Regulations

SDOH⁴ are the environmental conditions where people are born, grow, live, learn, work, play, worship, and age affecting their quality-of-life and health care outcomes.

Health-Related Social Need (HRSN)⁵ is an individual's unmet, adverse social conditions that contribute to poor health and are a result of underlying SDOH.







Living Conditions (SDOH)

Physical Environment

- Transportation
- Housing
- Exposure to Toxins

Economic & Work Environment

- Employment
- Income
- Occupational Hazards

Social Environment

- Experience of racism, gender, immigration
- Violence

Service Environment

- Health Care
- Education
- Social Services

Risk Behaviors

- Smoking
- Poor Nutrition
- Low Physical Activity
- Alcohol & Other Drugs
- Sexual Behavior

Disease & Injury

- Communicable Disease
- Chronic Disease
- Injury intentional and unintentional

UPSTREAM

DOWNSTREAM

Sources: (1) Health Equity framework modified from <u>Bay Area Regional Health Inequities Initiative</u>; (2) WHO, Health systems strengthening glossary, 2013; (3) Braverman P, what is health equity and how does a life-course approach take us further toward it? Maternal and Child Health Journal; (4) Healthy People 2020, US HHS; (5) KFF summary of CMS guidance, 2023

SDOH Can Impact up to 80% of Someone's Health



SDOH Impacts Health Outcomes

People with food insecurity have a 56%

probability of developing a chronic disease¹

Nearly 40% of patients skip appointments due to

financial concerns²

Individuals experiencing housing insecurity used

the ED 3x as often³



Sources (1) Seligman, H. K., Laraia, B. A., & Kushel, M. B. (2010). Food insecurity is associated with chronic disease among low-income NHANES participants. The Journal of Nutrition, 140(2), 304–310. (2) Cerullo, M. (2023, January 18). Nearly 40% of Americans skipped medical care in 2022 because of cost concerns, poll finds. CBS News. https://www.cbsnews.com/news/medical-care-costs-americans-skipped-gallup/

(3) Franco, A., Meldrum, J., & Ngaruiya, C. (2021). Identifying homeless population needs in the Emergency Department using Community-Based Participatory Research. BMC Health Services Research, 21(1). https://doi.org/10.1186/s12913-021-06426-z

Amelia's Story

An Example of How SDOH Impacts Health

Issue

Amelia was a **new mom**, along with older children at home. Amelia had to take **unpaid medical leave** due to health complications after her delivery. She was concerned about providing basic needs for her family and later problems occurred related to immigration.

Actions

A Highmark social worker **provided resources** for Amelia to apply for **medical, food, energy and rent assistance**. Assistance was also provided regarding the immigration issue her family was facing. The social worker consistently called and emailed Amelia to follow and provide support, information, and assistance.

Results

Amelia **successfully applied** for **all** the assistance programs which led to help with rent, utilities, and food assistance through SNAP. She successfully made contact with the Christian immigration advocacy agency in Pittsburgh to receive the assistance she needed to resolve her concerns.

Stable housing and food helped
Amelia recover from surgical complications, avoiding emergency visits.



Age: 46

Location: Pennsylvania

Domain: Financial Assistance

Regulators are Requiring Social Screening with Patients

Regulators recognize the impact that social needs have on a person's health and are requiring providers and payers to take action as part of whole person health.

- Social risk screening
- Intervention
- Closed loop referrals
- Future Medicare Advantage Stars measure









SDOH Assessment Screening Tools

Evidence-Based Tools Guide Us to Better Outcomes

They provide us with:

- Consistent and interpretable results
- Ability to report on patient outcomes
- Systematic approach to enhance decision-making



Screening Tools

There are many assessment instruments to explore and use

Accountable Health Communities (AHC) Health-Related Social Needs (HRSN) Screening Tool	American Academy of Family Physicians (AAFP) Social Needs Screening Tool	Protocol for Responding to and Assessing Patient Assets, Risks, and Experiences (PRAPARE)	<u>Highmark Health SDOH</u> <u>Assessment</u>
Health Leads Screening Tool	Comprehensive Universal Behavior Screen (CUBS)	<u>Hunger Vital Signs (HVS)</u>	Safe Environment for Every Kid
<u>U.S. Household Food</u> <u>Security Survey</u>	We Care Survey	Children's Health Watch Housing Stability Vital Signs	WellRx Questionnaire

Highmark's Universal SDOH Assessment



SOCIAL CONNECTIONS

☐ How often do you feel isolated from others? (UCLA Loneliness Screening)



TRANSPORTATION NEEDS

☐ Has a lack of transportation kept you from medical appointments, meetings, work, or from getting things needed for daily living? (PRAPARE)



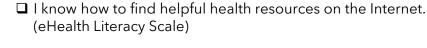
FINANCIAL RESOURCE STRAIN

☐ Sometimes people find that their income does not quite cover their living costs. In the last 12 months, has this happened to you? (OECD)



HEALTH LITERACY

☐ How often do you need to have someone help you when you read instructions, pamphlets, or other written material from your doctor or pharmacist? (SILS)





FOOD INSECURITY

- "Within the past 12 months we worried whether our food would run out before we got the money to buy more." (Children's Health Watch Hunger Vital Signs)
- ☐ "Within the past 12 months the food we bought just didn't last and we didn't have money to get more." (Children's Health Watch Hunger Vital Signs)



SAFETY

□ Do you feel physically and emotionally safe where you currently live? (PRAPARE)



HOUSING STABILITY

- ☐ Are you worried about losing your housing? (PRAPARE)
- ☐ In the past 12 months has the electric, gas, oil, or water company threatened to shut off services in your home? (AHC)





- ☐ In the past year, have you been unable to get childcare when it was really needed? (PRAPARE)
- ☐ In the past year, have you been unable to get clothing when it was really needed? (PRAPARE)
- ☐ In the past year, have you been unable to get medicine or any health care when it was really needed? (PRAPARE)
- □ Do you have access to any of the following devices? (ACORN)



EMPLOYMENT

☐ What is your current work situation? (PRAPARE)

Who can screen patients for social needs?

Leveraging Team-based Care, anyone can screen patients. Screeners can include but are not limited to the following:

- Providers
- Nurses
- Medical Assistants
- Front-desk Staff
- Registration Staff
- Patient Navigators
- Social Workers
- Behavioral Health Clinicians
- Community Health Workers
- Case Managers



Individuals who conduct screenings

should be trained on how to ask the questions in an empathetic and thoughtful manner that is culturally sensitive to each patient

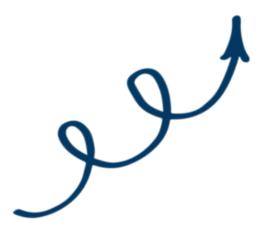
How to Talk SDOH with Patients

Example language:

- "We ask everyone"
- "Your provider is interested in how things are going in your life"
- "Dr. Smith is/ we are/ I am concerned about your overall health."
- "We ask these questions for all of our patients because we care about how you're doing in all areas."
- "We have resources available that can be helpful when we know someone is in need."
- "These areas impact health and we want to be sure we are making appropriate recommendations for the whole picture."

Helpful Tips:

- Make it a standard part of your day-to-day operations
- Show concerns for patient's overall health and wellness
- Avoid showing judgement & show empathy



How and When can data be collected?

How

- In person with a member of the practice
- During the registration process (including electronically)
- Individual self-reporting
- Through a health risk assessment
- Patient Portal

When

- At a minimum annually
 - Annual wellness exam
 - New Patient visit
- Upon admission to an in-patient stay
- •Recommended to **reassess** patients following changes in physical, social, or behavioral health status and at subsequent encounters

Integration & Workflow

Streamlining SDOH Implementation

- **Start Small:** Begin with a manageable scope. Select key questions relevant to your practice and gradually expand.
- Patient Preparation: Promote SDOH screening beforehand. Explain the purpose and format through various channels.
- **Supporting Staff:** Provide introductory SDOH training. Develop workflow aids (cheat sheets, resource guides) and foster knowledge sharing.
- **Develop a Workplan:** Create a living document outlining program goals, tasks, timelines, roles, and a monitoring/evaluation plan.



Decision Point for Screening & Interviewing Workflows

To ease the burden on busy providers, adopt a team-based approach for comprehensive social determinants of health (SDOH) screening.

What

- What tools are being used?
- What domains need addressed?

When

- When does someone get screened?
- When does someone need rescreened?
- Changes in social health such as lost job or insecure housing
- When is someone referred to services?

Who

- Who will screen?
- Who will intervene?

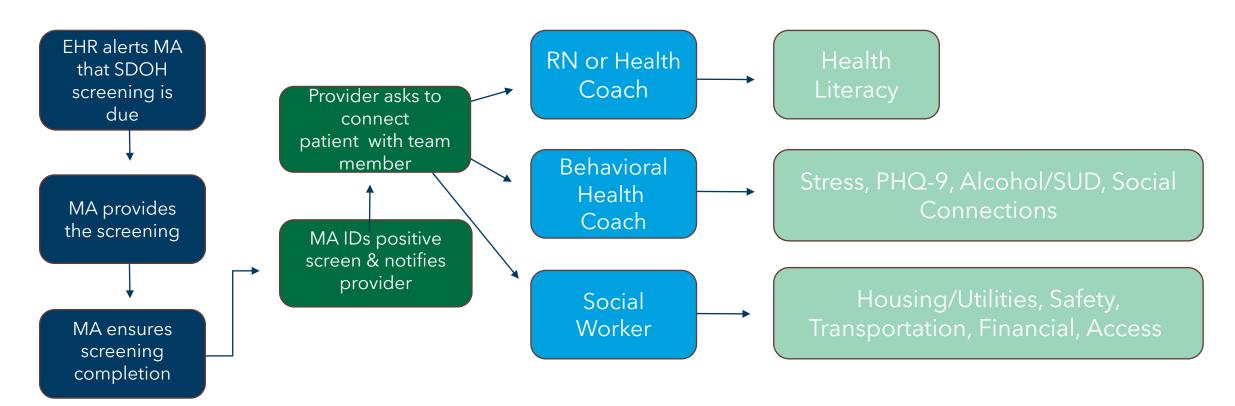
Where

- Where does screening take place?
- Where are people referred?

How

- How will data be captured? (EHR, Paper?)
- How is someone alerted to do a screening or that one has been completed?

Example Workflow for Positive Screenings



Any team member may refer to services using the **Community Support Platform**.

^{*}This is just one example of a workflow, and each organization will vary based on existing roles.

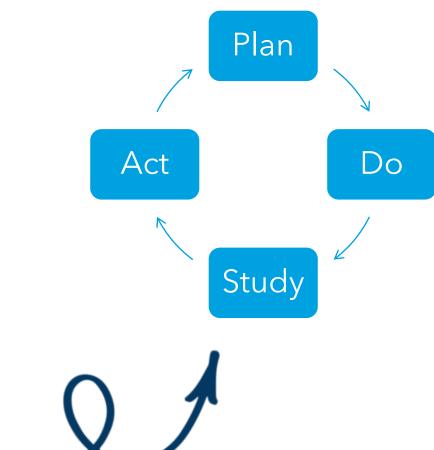
Monitoring and Evaluation

Measuring Success

The Importance of Monitoring & Evaluation

Monitoring & Evaluation improve outcomes, create a greater impact, and enable informed decision-making

- Offers transparency and accountability
- Allows for early problem detection
- Makes room for learning from mistakes





Coding

Document SDOH Response Regardless of Need

Documentation should be Captured in the Record and in Codes

- In the patients Electronic Health Record
- Leverage coding for reporting
 - Z-codes
 - LOINC Question Codes & Answer Codes
 - SNOMED
- NCQA HEDIS and CMS are requiring LOINC codes for assessments and SNOMED codes for interventions



• Some government contracts *require* Z-codes

Standardized SDOH Coding

Assessing

Z-codes

- Z codes ranging from Z55 Z65 are the ICD-10-CM diagnosis codes used to documents SDOH data (e.g., housing, food insecurity, transportation, etc.)
- Follow the ICD 10 CM coding guidelines (https://www.cms.gov/)
- Use the CDC National Center for Health Statistics ICD-10 CM Browser tool to search for ICD 10 CM codes and information on code usage.
- https://www.cms.gov

LOINC (Logical Observation Identifiers Names and Codes)

- LOINC is a code system (i.e., set of identifiers, names, and codes) for clinical and laboratory observations, health care **screening/survey instruments**, and document type identifiers
- LOINC Codes for both Questions and Answers must be used
- https://loinc.org

Standardized SDOH Coding (Cont.)

Intervention

SNOMED codes (Systemized Nomenclature of Medicine)

- SNOMED codes can be used to track and measure SDOH interventions.
- www.snomed.org

Intervention Type	Example	
Assistance	Assistance with application to Homelessness Prevention program	
Coordination	Coordination of care plan	
Counseling	Counseling for readiness to implement food insecurity care plan	
Education	Education about area agency on aging program	
Evaluation	Evaluation of eligibility for a fuel voucher program	
Referral	Referral to area agency on aging or community program	
Provision	Provision on home-delivered meals	

Coding Examples: Housing

Z-code

<u>Statement:</u> Problems related to housing and economic circumstance

<u>Code</u>: Z59

LOINC

Question: Are you worried about losing your

housing?

Question Code: 93033-9

Answers:

Yes - Code: LA33-6

No - Code: LA32-8

I choose not to answer - Code: LA30122-8

SNOMED

Name: Housing Instability

Procedures

Definition: Coordination of resources

to address housing instability

(procedure)

Code: 1162347009



Resources for Social Needs

Pathways to Social Support

- Internal Practice Supports
 - E.g. Care Navigator, Behavioral Health
 Coach, Social Work
- Community Support Platform
- Insurance Plan Benefits
 - E.g. Social Work, Supplemental
 Benefits



Community Support Platform

The Community Support Platform, **powered by FindHelp**, is a tool designed to **connect** individuals to nationwide programs offering free or reduced cost services located within their community, with a zip code search. This free, online database allows for anonymous searching for programs that help meet basic personal and social needs, such as food or transportation.

Go to the <u>Highmark Community Support Platform</u>.

*AHN team members can access at ahnstaff.findhelp.com



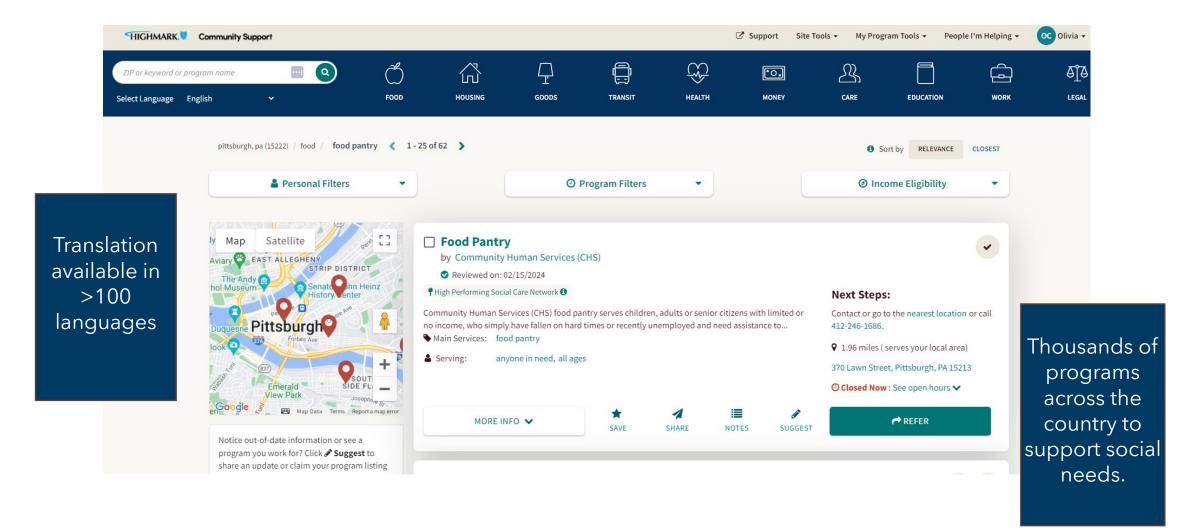
Benefits of Using the Platform

- Share and identify valuable and **trusted agencies** that can meet social needs
- Search for and send referrals directly to community-based organizations (CBOs) and programs
- View your referral history
- Search referral history for a specific patient/member— check or update

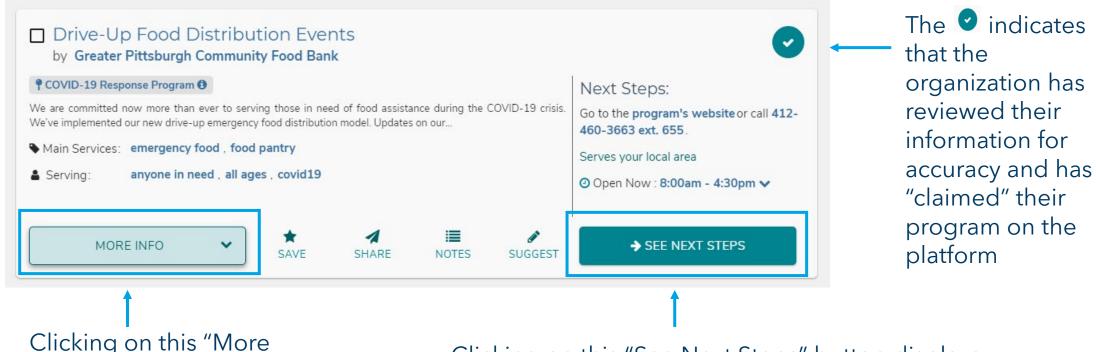


highmarkcommunitysupport.com

Community Support Platform (FindHelp)



Understanding the Program Card in the Community Support Platform



Clicking on this "More Info" button displays additional information about the program

highmarkcommunitysupport.com

Clicking on this "See Next Steps" button displays the next steps to connect with the program. There are also other options that may appear in this box which will be shared on the next slide

Clinical and Wellness Programs for Highmark Members

Reference Guide of Referral Options for Highmark Providers

How to Access the Reference Guide:

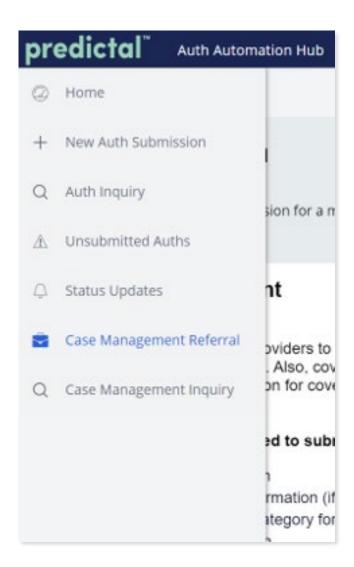
- Log into Availity
- Click on Payer Spaces
- Click on Provider Resource Center
- Click on Education/ Manuals
- Click on Reference Guide of Highmark Member Programs



Case Management Referral Process

Getting Started:

- Log into Availity
- Click on Payer Spaces
- Select the Predictal Tab
- Click on "+" on left side of the screen.
- Select Case Management Referral
- Follow the prompts to submit a Case Management referral



Highmark Social Work Supports

 Social workers will receive the referral through the case management platform and reach out over the phone to further evaluate the need and connect members with appropriate resources

• Social workers will promptly attempt to contact the member within a two-day timeframe



Creating an Effective Referral

Referral Details should Include:

- Name
- Referral source
- Reason for outreach (SDOH Need)
- Phone Number
- Best time to reach
- Primary diagnosis

Example:

Primary Diagnosis: COPD Exacerbation

Reason for Outreach Request: Mbr needing help obtaining food delivery and information on how to obtain medical alert that is not costly.

Preferred Day and Time to Reach: Best Time To Call after 11am

Additional Resources

Additional Resources

- Healthy People 2030
- Becoming a SDOH Champion
- ACS Screening for Social Determinants of Health
 Health System Assessment Tool
- PRAPARE Implementation and Action Toolkit
- Z Code Infographics & Z Code Process Graphic

